

Why you should exhibit at Midlands Machinery Show 2024

## Join us at our 10th Show and meet **NEW** customers!

### **EXHIBITOR INSIGHTS:**

84% Met new customers

Were visited by the decision makers

82% Relevant visitors for business

## Free parking & admission for visitors

77%

Great value Show for visitors in an accessible location and for exhibitors to showcase and do business to a regional audience.

### Ideal time for farmers

Time of year is ideal for farmers making plans and decisions within the next 12 months of their business.

#### High quality visitors:

32%

Will or have ordered a new product/service within 3 weeks of the Show



Were contractors, farm owners, managers or tenant farmers

#### MIDLANDS MACHINERY SHOW

# WHY EXHIBIT FOR 2024

**VISITOR INSIGHTS:** 



Learnt about new products & innovations

3%



Met existing suppliers

Retired 3% Manufacturer - 6%

Forestry & Horticulture - 1% each

Farm Manager - 7% Farm Employed machine operator 13%

Farm Owner - 27%

Contractor 1310

Dealer - 6%

Engineer/Mechanic

gronomist/Advisor- 3%

### GET SEEN. WHERE IT MATTERS.

Other opportunities to get involved with including partner marketing with prize draws, driving experiences, demonstrations, sponsorship and advertising.

- Social media & live streaming
- On-going email campaigns
- Targeted e-shots
- Press release campaigns
- Marketing & PR webinars

The Show is held at the right time of year for good footfall and has a high level of decision-makers in attendance.

Great free agricultural Show, which allows us to network with exhibitors and visitors. A Show which we hope will continue for many years at Newark.

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